Message Text

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ACTION XMB-04

INFO OCT-01 EA-06 ISO-00 AID-05 CIAE-00 COME-00 EB-07

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P R 130905Z DEC 74 FM AMEMBASSY MANILA TO SECSTATE WASHDC PRIORITY 9118 INFO AMCONSUL HONG KONG

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E.O. 11652: N/A

TAGS: BPRO, EFIN, RP

SUBJECT: EXIM CREDIT LINE FOR GA MACHINERIES, INC.

REF: STATE 266297

1. RECENTLY RECEIVED G.A. MACHINERIES, INC. (GAMI)
ANNUAL REPORT STATES FIRM'S NET INCOME IN 1973
AMOUNTED TO P5 MILLION AND THAT RETAINED EARNINGS
AT THE END OF 1973 AMOUNTED TO P6.4 MILLION. CURRENT
ASSETS AT THE END OF 1973 EXCEEDED CURRENT LIABILITIES
BY NEARLYP11 MILLION. ACCORDING CREDIT REPORT CURRENT SURPLUS
HAD RISEN TO MORE THAN P14 MILLION BY MID-74.

2. REPORT STATES DEVELOPMENT BANK OF PHILIPPINES
GUARANTEE OF FIVE YEAR BF 22.7 MILLION LOAN IS
SECURED BY MORTGAGE ON TRACTORS FINANCED BY LOAN
AND REAL ESTATE AND OTHER ASSETS OF COMPANY. FIRM
ALSO OWED AT END OF 1973 ABOUT P5 MILLION TO LOCAL BANKS
SECURED BY REAL ESTATE MORGAGES AND STOCK PLEDGES.

3. CREDIT REPORTS AVAILABLE EMBASSY DO NOT PROVIDE DETAILED INFORMATION ON LAW SUITS REFPORTED REFTEL. HOWEVER, IN ABSENCE OF INFORMATION LIMITED OFFICIAL USE

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INDICATING THAT SUITS INVOLVE CONSIDERABLE SUMS AND

HAVE GOOD PROSPECTS OF SUCCESS, CHANCES OF THEIR AFFECTING CREDIT WORTHINESS OF GAMI APPEAR SLIGHT.

- 4. GAMI IS ONE OF A GROUP OF COMPANIES CONTROLLED BY THE HEIRS OF GREGORIO ARANETA. THE GROUP'S INTERESTS IN VARIOUS MANUFACTURING, FINANCIAL AND OTHER ENTERPRISES AND ITS LINKS WITH OTHER PHILIPPINE BUSINESS GROUPS MAKE IT ONE OF THE MOST INFLUENTIAL IN THE PHILIPPINES. THE TOTAL ASSETS OF THE COMPANIES IN THE GROUP ARE SEVERAL TIMES LARGER THAN THOSE OF GAMI.
- 5. VICENTE ARANETA IS A SON OF GREGORIO ARANETA. EMBASSY BELIEVES HIS PERSONAL NET WORTH IS SUBSTANTIAL. HOWEVER, IN ABSENCE OF FINANCIAL STATEMENT EMBASSY CANNOT CONFIRM THAT HIS PERSONAL GUARANTEE FULLY ADEUQATE TO COVER GAMI'S POTENTIAL EXPOSURE TO EXIM.
- 6. EMBASSY NOTES THAT OTHER MAJOR CREDITORS OF GAMI HAVE OBTAINED SECURITY IN FORM AND AMOUNT CONSISTENT WITH EXPOSURE. PERSONAL GUARANTEE OF VICENTE ARANETA MAY BE MOST CONVENIENT FORM OF GUARANTEEING EXIM EXPOSURE BUT MR. ARANETA'S PERSONAL FINANCIAL STATEMENT WOULD APPEAR NECESSARY TO DETERMINE APPROPRIATE LIMITS FOR EXPOSURE. ARNOLD

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TAGS: BPRO, EFIN, APER, RP, GA MACHINEIES INC, XMB, (THACHER, PETER)

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